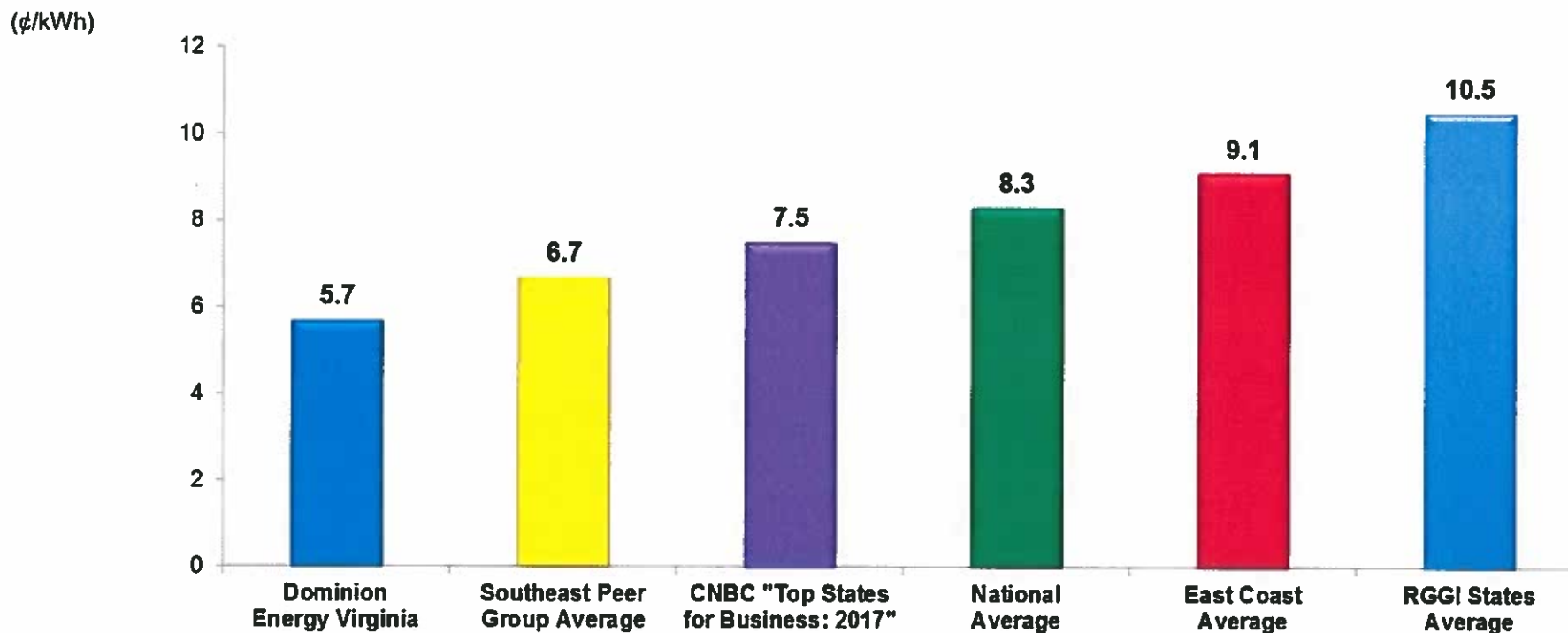


# Dominion Energy Virginia: Industrial Rates Remain Extremely Competitive

Industrial Rate Comparison, average rate per kilowatt-hour, 1,000 kW demand and 650,000 kWh usage

As of January 2018, Dominion Energy Virginia's typical industrial rate is 14.9% below the Southeast Peer Group average, 24% below the CNBC "Top States for Business: 2017" average, 31.3% below the national average, 37.4% below the East Coast average, and 45.7% below the RGGI states average.



\* Dominion Energy Virginia bill: Industrial rate effective January 2018. Source: company rates dept.

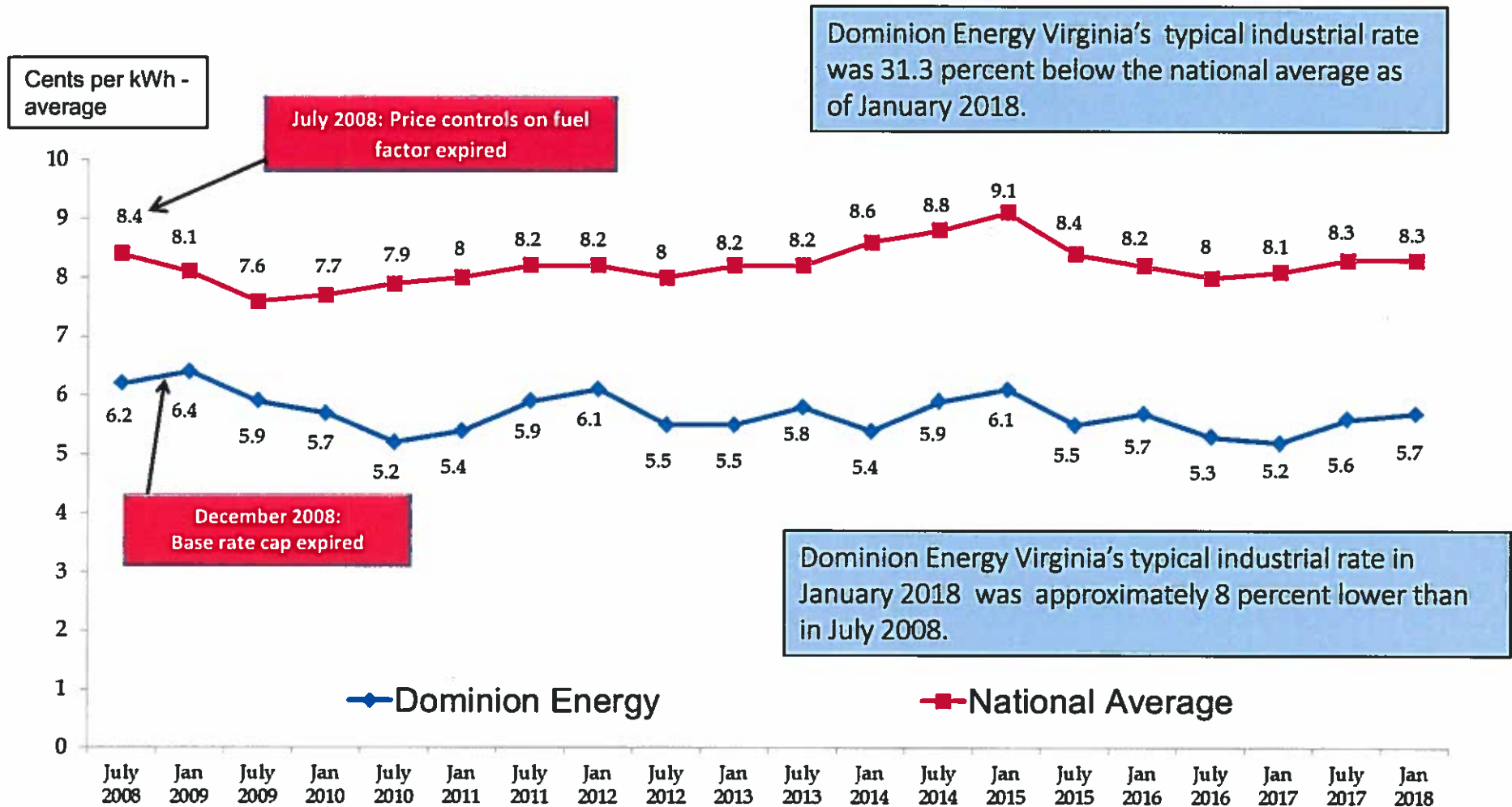
† Southeast Peer Group: AL Power, Duke (NC), Duke (SC), Entergy MS, FPL, GA Power, Gulf Power, MS Power, Duke Energy Progress (NC), Duke Energy Progress (SC), Duke Energy Florida, SCE&G, Tampa Electric, Kentucky Utilities, and Louisville Gas & Electric

◇ CNBC "Top Ten States for Business" include: WA, GA, MN, TX, NC, CO, VA, UT, TN, MA

^ RGGI (Regional Greenhouse Gas Initiative) states include: ME, NH, VT, MA, RI, CT, NY, DE, MD

Source: Edison Electric Institute, *Typical Bills and Average Rates Report : Summer 2017*. Rates effective July 1, 2017. Annualized, monthly industrial bills, 1,000 kW demand & 650,000 kWh usage. Latest data available.

# Dominion Energy Virginia Industrial Rates Consistently Below the National Average Since Reregulation



Source for national average: Edison Electric Institute, *Typical Bills and Average Rates Report*, industrial, 1,000 kW demand and 650,000 kWh usage, monthly, annualized for rates effective January 1 and July 1 of each respective year.